



Transfer Guide

Northeast Wisconsin Technical College (NWTC) Business Management Associate Degree to UW-Green Bay Bachelor of Business Administration, Business Administration major, Entrepreneurship emphasis

(Effective for Fall 2021 catalog)

Transfer Plan Highlights:

- 55 credits transfer from NWTC to UW-Green Bay
- As few as 72 credits are needed to complete your degree at UW-Green Bay
- See details on the next pages

For more information, please contact:

UW-Green Bay Transfer Admissions
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This page details how your NWTC work will transfer to UW-Green Bay

| NWTC | | | UW-Green Bay | | |
|-----------------------------|-------------------------|-----------|-------------------------------|---|-----------|
| First Semester | | | | | |
| Course No. | Course Title | Credits | Course No. | Course Title/Field | Credits |
| 890-101 | College 101 | 1 | | Not Transferrable | 0 |
| 102-158 | Business Principles | 3 | BUS ADM 202 | Business and Its Environment Gen Ed: Social Sciences | 3 |
| 801-136 | English Composition 1 | 3 | ENG COMP 100 | English Composition 1 | 3 |
| 801-196 | Oral/Interpersonal Comm | 3 | COMM 166 | Fund. Of Interpersonal Communication | 3 |
| 804-134 | Mathematical Reasoning | 3 | MATH 100 | Math Appreciation | 3 |
| 103-121 | Micro: Word-Intro | 1 | | Elective Credit | 1 |
| 105-101 | Career Planning | 1 | | Not Transferrable | 0 |
| Total credits earned | | 15 | Total credits accepted | | 13 |

| Second Semester | | | | | |
|-----------------------------|--------------------------------|-----------|-------------------------------|---|-----------|
| 104-110 | Marketing Principles | 3 | MKTG 322 | Introductory Marketing | 3 |
| 196-189 | Team Building/Problem Solving | 3 | | Elective Credit | 3 |
| 101-106 | Accounting for Non Accountants | 3 | | Not Transferrable | 0 |
| 809-195 | Economics | 3 | | Substitute for ECON 202 Gen Ed: Sub for First Year Seminar | 3 |
| 103-131 | Micro: Excel-Intro | 1 | | Elective Credit | 1 |
| 102-150 | Business Law | 3 | BUS ADM 305 | Legal Environment of Business | 3 |
| Total credits earned | | 16 | Total credits accepted | | 13 |

| Third Semester | | | | | |
|-----------------------------|----------------------------|-----------|-------------------------------|---|-----------|
| 102-168 | Operations Management | 3 | | Elective Credit | 3 |
| 101-184 | Business Finance/Budgeting | 3 | | Elective Credit | 3 |
| 101-190 | Accounting-QuickBooks | 1 | | Not Transferrable | 0 |
| 105-103 | Career Preparation | 1 | | Not Transferrable | 0 |
| 182-111 | Lean Operations | 1 | | Elective Credit If all three courses completed, then Gen Ed: Sustainability Perspective | 3 |
| 182-112 | Lean Marketing | 1 | | | |
| 182-113 | Lean Logistics | 1 | | | |
| 196-191 | Supervision | 3 | | Elective Credit | 3 |
| Total credits earned | | 14 | Total credits accepted | | 12 |

| Fourth Semester | | | | | |
|-----------------------------|---------------------------------|-----------|-------------------------------|---|-----------|
| 196-193 | Human Resource Management | 3 | HRM 362 | Intro to Human Resources Mgmt | 3 |
| 102-160 | Global Business Management | 3 | | Elective Credit Gen Ed: Global Culture | 3 |
| 104-191 | Customer Service | 3 | | Elective Credit | 3 |
| 809-172 | Intro to Diversity Studies | 3 | HUM STUD 213 | Ethnic Diversity and Human Values Gen Ed: Ethnic Studies | 3 |
| 809-198 | Intro to Psychology | 3 | PSYCH 102 | Introduction to Psychology Gen Ed: Social Sciences | 3 |
| 102-195 | Business Simulation | 2 | | Not Transferrable | 0 |
| 102-199 | Business Mgmt Career Experience | 2 | | Elective Credit | 2 |
| Total credits earned | | 19 | Total credits accepted | | 17 |

| | | | | | |
|-------------------------------------|--|-----------|---|--|-----------|
| Total credits earned at NWTC | | 64 | Total credits accepted at UW-Green Bay | | 55 |
|-------------------------------------|--|-----------|---|--|-----------|

This page details the UW-Green Bay courses needed to complete the Business Administration major, Entrepreneurship emphasis, and all other degree requirements.

This emphasis is available only on-campus.

| | | |
|---|--|--------------|
| ACCTG 201 | Principles of Financial Accounting | 3 |
| ACCTG 202 | Principles of Managerial Accounting | 3 |
| BUS ADM 130 | Spreadsheets and Information Systems | 3 |
| BUS ADM 201 | Principles of Sustainability in Business | 3 |
| ECON 203 | Microeconomics | 3 |
| PHILOS 227 | Business Ethics (Gen Ed: Humanities) | 3 |
| SCM 200 | Principles of Supply Chain Management | 3 |
| BUS ADM 220 | Business Statistics (Gen Ed: Quantitative Literacy) | 3 |
| WF 200 | Professional Writing for Business Majors | 3 |
| ENTRP 371 | e-Entrepreneurship and Digital Management | 3 |
| FIN 343 | Corporation Finance | 3 |
| MGMT 389 | Organizational Behavior | 3 |
| MGMT 482 | Capstone in Business Strategy (Capstone Course) | 3 |
| SCM 380 | Project Management | 3 |
| ENTRP 373 | Entrepreneurial Finance | 3 |
| ENTRP 481 | Small Business Management and Family Entrepreneurship (Writing Emphasis) | 3 |
| ENTRP 485 | New Venture Acceleration | 3 |
| | Gen Ed: Natural Sciences | 3 |
| | Gen Ed: Biological Sciences | 3 |
| | Gen Ed: Humanities | 3 |
| | Gen Ed: Fine Arts | 3 |
| | Upper Level Writing Emphasis, if needed | 0-3 |
| Choose 3 credits from: | | 3 |
| ENTRP 497 | Internship | |
| ENTRP 499 | Travel Course | |
| Choose 6 UL Credits | | 6 |
| | Consult your advisor for advice | |
| Total credits earned at UW-Green Bay | | 72-75 |

